

October 5, 2009

The Executive Director
National Infrastructure Unit
The Treasury
PO Box 3724
Wellington

Dear Director

Ports comment on Infrastructure Facts and Issues

I am writing on behalf of the following port company CEOs with whom I have created a virtual organisation to handle most public policy issues: Northport Limited, Ports of Auckland Limited, Port of Tauranga Limited, Eastland Port Limited, Port of Napier Ltd, CentrePort Limited, Port Taranaki, Port Nelson Ltd, Port Marlborough NZ Limited, Lyttelton Port of Christchurch Limited, PrimePort Timaru Ltd, Port Otago Limited, South Port New Zealand Limited, Port of Greymouth and Buller Port Services (Westport).

Your paper asks some questions which are addressed below.

Base information

The base information is a fair summary. As we see it ports are largely a function of geography, import and export flows, the cost efficiency of the internal land transport system and international shipping. The paper notes that in the 19th century NZ had more than 100 ports. As road and rail systems developed, and international ships became larger, it was inevitable the number of export ports would fall dramatically.

There will be more change in the future and ports will adapt to these changes as they see fit. Unlike many other parts of the nations' infrastructure, there is no evidence of an investment shortfall in ports.

Cross sectoral issues

All ports except Northport and Nelson are connected directly to rail and all rely on road for inward and outward freight. Clearly the Government's investment in road and rail will impact on port companies, and quite possibly, unevenly.

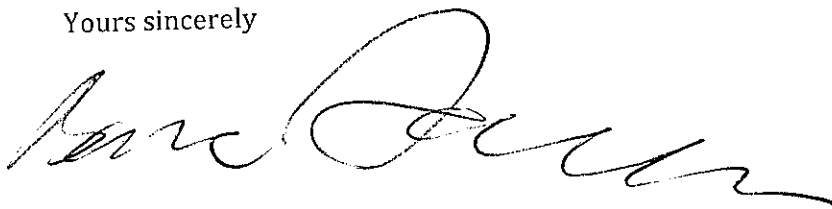
The long run trend towards larger vessels probably means some trade will go through a smaller number of ports. The flow on effect will be inward and outward freight will have to travel longer distances, either internally, or via coastal shipping.

It is very important that the Government's rail and road policies do not distort freight flows by disadvantaging coastal shipping. As there are no capex or maintenance issues with our coastal waters, it is important that coastal shipping services are allowed to develop without being undermined by subsidized land transport.

Future investment

You have some information about POAL and LPC, derived it appears from public sources. Enclosed is a list of the 15 port CEOs and their contact details. If you want more information about future plans they should be approached directly.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Barrie Saunders', written in a cursive style.

Barrie Saunders

NEW ZEALAND PORT COMPANIES

NAME	COMPANY	POSTAL		PHONE	FAX	EMAIL
Jens Madsen	MD, Ports of Auckland	PO Box 1281	Auckland	09 336 4884 027 33 33154	09 309 1375	madsenj@poal.co.nz
Mark O'Connor	South Port New Zealand Limited	PO Box 1	Bluff	03 212-8159 DDI 212 6036 0272 560 407	03 212-8685	mark.oconnor@southport.co.nz
Andrew Gaddum	Eastland Port Limited	PO Box 1048	Gisborne 4040	06 869 1600 021 760 134	06 867-8563	andrew.gaddum@eastland.co.nz
Peter Davie CEO	Lyttelton Port Company Limited	Private Bag 501	Lyttelton	03 328-8198 027 444 1254	03 328-7930	peter.davie@lpc.co.nz
Garth Cowie	Port of Napier Ltd	PO Box 947	Napier	06 974 4401 021 426 943 06 974 4461 (grant)	06 834 4408	GarthC@portofnapier.co.nz
Martin Byrne	Port Nelson Ltd	PO Box 844	Nelson	03 539 3884 021 548 209	03 546 9015	Martin.byrne@portnelson.co.nz
Geoff Plunket	Port Otago Limited	PO Box 8	Port Chalmers	DDI 03 472 9886 021 229 8886	03 472-9891	gplunket@portotago.co.nz
Ian McNabb	Port Marlborough New Zealand Limited	PO Box 111	Picton	DDI 03 520 3302 03 573 5715 021 248 6348	03 520 3304	ian.mcnebb@pmnz.co.nz
Roy Weaver	Port Taranaki	PO Box 348	New Plymouth	06 751-0200 DDI 06 751 5050	06 751-0886	rweaver@porttaranaki.co.nz
Mark Cairns	Port of Tauranga Limited	Private Bag 12504 Tauranga Mail Centre	Tauranga 3143	07 572 8899 07 572 8829 DDI 021 978 887	07 572 8800	MarkC@port-tauranga.co.nz
Jeremy Boys	PrimePort Timaru Ltd	PO Box 544	Timaru	03 684-0400 DDI 027 444 0342	03 684-5615	Jeremy@primeport.co.nz
Blair O'Keeffe	CentrePort Limited	PO Box 794	Wellington	04 495-3800 DDI 04 495 3843	04 495-3873	blair.o'keeffe@centreport.co.nz
Peter McGrath	Buller Port Services	PO Box 335	Westport			peter.mcgrath@holcim.com
Jon Moore, General Manager	Northport Limited	PO Box 44	Ruakaka	09 432 5011 DDI 09 432 5011 0275 325 011	09 432 8749	jon.moore@northport.co.nz
Paul Pretorius	Port of Greymouth	Greymouth		03 769 8600 W 03 768 5170 H 027 288 7482		Paulp@greydc.govt.nz